

When commercial HVAC equipment breaks down or is running inefficiently, it can be difficult to determine whether it's time for repair or replacement. The team of HVAC experts at EMCOR Services Scalise Industries can help guide you through the process. Whether clients need a minor repair, recurring maintenance, or a complete equipment replacement, we have the capacity and technical expertise for the job.

## Meeting Budget, Equipment, and Business Needs

Because it requires a significant investment, clients often try to delay commercial HVAC equipment replacement as long as possible. However, even in the best environment, expenses from repairs, downtime, and system inefficiency can surpass the cost of replacement. Our team doesn't simply offer repair and replacement services, we develop a replacement strategy that carefully balances the demands on an HVAC system with tenant expectations and business realities.

## Assessing Equipment with a Proven Approach

With the goal of minimizing costs and maximizing function, we consider three key factors when assessing replacement needs:

**Lifespan:** We calculate the remaining useful life for equipment by considering the age of the manufacturer, the published service life estimates, and other factors like maintenance history, runtime, and operating environment.

**Energy Savings:** Often significant energy savings are immediately available when old equipment is replaced with new, high efficiency machines.

**Reliability:** From inconvenience and tenant discomfort to actual revenue loss—the negative affects of system downtime are also factored into a replacement strategy.

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